



Expanding opportunities.

Building success.



#### Port Jobs

- In 1993, the Port of Seattle spearheaded the creation of Port Jobs, a 501c3 nonprofit organization, to provide a forum for stakeholders to work together on workforce issues in Port-related business sectors.
- Today: Port Jobs has served more than 70,000 community residents, helping more than 11,500 people find jobs with airport employers and in the skilled trades.
- In 2010, Port Jobs expanded outreach to veterans and newly arrived immigrants and refugees.



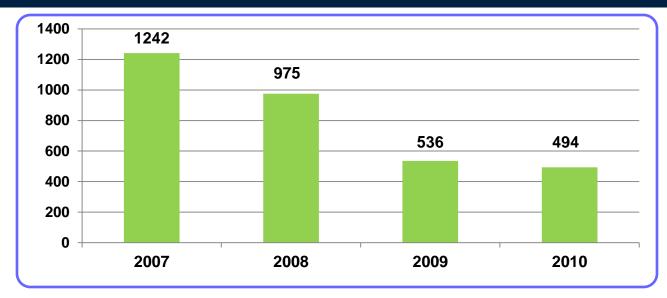
# Port Jobs Programs

- 8,700 job seekers assisted and 494 open positions filled at Sea-Tac Airport. (Airport Jobs)
- 31 airport workers completed 32 college credit-bearing classes onsite at the airport. 15 airport workers received small scholarships (up to \$450) to take college classes. (Airport University)
- 72 people placed in apprenticeships and trades-related jobs earning an average of \$17.48 per hour plus benefits. (AOP)

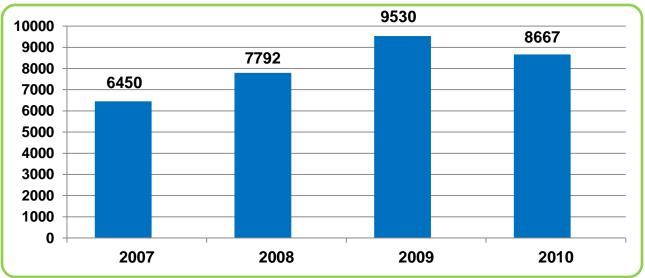


### **Airport Jobs**

Airport Jobs Hires



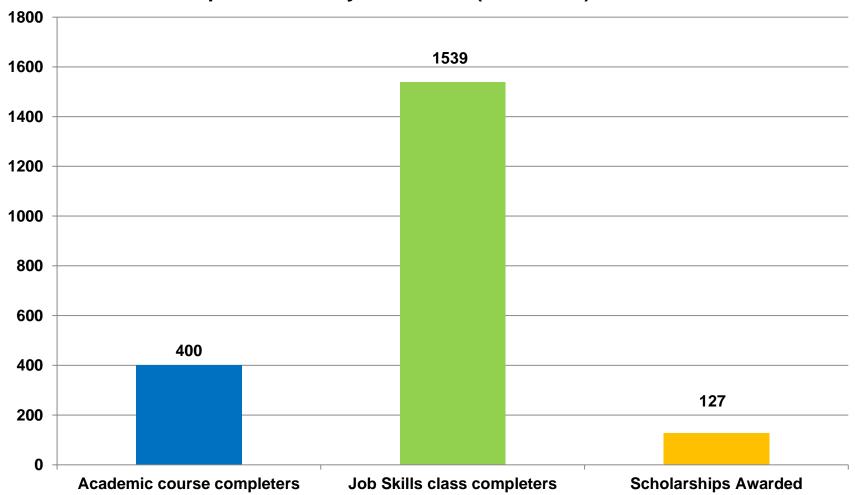
Number of Job Seekers





## **Airport University**

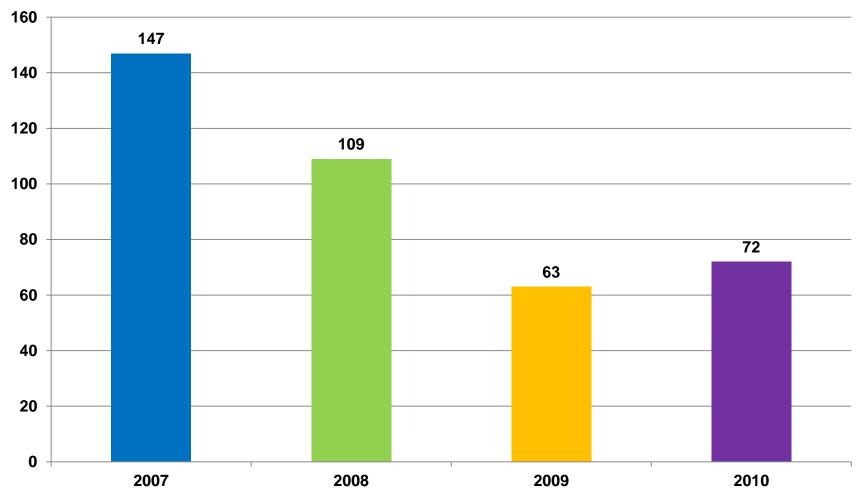
#### **Airport University Outcomes (2005-2010)**





## Apprenticeship Opportunities Project

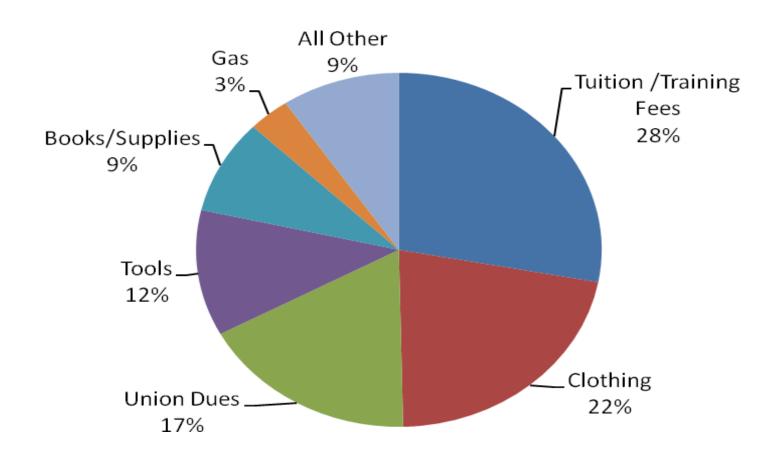
#### **Number of AOP Placements (2007-2010)**





### 2010 AOP Support Services

\$ 34,000 provided to 104 apprentices in 2010





## Wrap-around Services

- Financial Tools for the Trades: In partnership with Wells Fargo,
  Port Jobs taught 9 Financial Tools classes to 103 apprentices and
  pre-apprentices in 2010, and sold 34 Toolkits to apprenticeship
  programs in 17 states.
- Free Tax Prep: In partnership with United Way, volunteers prepared 435 tax returns for airport workers and residents, bringing \$694,000 in Federal tax refunds back into the community. The average adjusted gross income of filers was \$25,300.
- Basic Food Employment & Training: In partnership with the state Department of Social & Health Services, 58 people receiving Basic Food services secured jobs at the airport.
- Neighborhood Jobs Pipeline: In partnership with the White Center Community Development Association, Port Jobs provided Interview Preparation classes for 57 neighborhood residents, and helped 70 community members secure airport jobs.



# Port Funding as Leverage

		2010 Program Funders						
		Port of Seattle	King County	City of Seattle	State of Washington	Other Leveraged Funds	Total funding by program sector	Total funding by program
Programs								
General Operating	Operating Support	\$ 100,000		\$ 24,334		\$ 31,000	\$ 155,334	\$ 289,676
	Staff Support	\$ 100,000					\$ 100,000	
	In-Kind	\$ 34,342					\$ 34,342	
Airport	Airport Jobs	\$ 165,000		\$ 24,333	\$ 54,676	\$ 28,522	\$ 272,531	\$ 556,844
	AJ In-Kind	\$ 83,034					\$ 83,034	
	Airport University					\$ 201,279	\$ 201,279	
Apprenticeships	AOP	\$ 144,022	\$ 22,858	\$ 24,333			\$ 191,213	\$ 191,21
	Financial Tools for the Trade					\$ 12,800	\$ 12,800	\$ 12,800
	Total Funding by Funder	\$ 626,398	\$ 22,858	\$ 73,000	\$ 54,676	\$ 273,601		
	Total Funding							\$ 1,050,533

